

# INVEST IN WEST BENGAL



# ABOUT THE STATE

- **4<sup>th</sup>** Largest economy in India
- **15.64%** GVA – FY 2016-17
- **\$158 bn** GSDP – FY 2016-17
- **Largest** in India's power distribution
- **Highest** producer of vegetables in India
- **3<sup>rd</sup>** Largest road coverage across India
- Strategically located on the East coast making it the **'Gateway to SE Asia and NE India**
- **Largest** in number of MSMEs and **third largest** in number of people employed in MSMEs
- State-of-the-art **Single Window System** developed for online application



# MAJOR INDUSTRIES



Industrial  
Infrastructure

Manufacturing  
Clusters

Urban  
Development

IT & ITES

Healthcare

Education

Power

Skills

Tourism

## **Manufacturing Clusters**

Light Engineering, Auto  
Ancillaries, Leather, Gems &  
Jewelry, Textiles, Chemicals  
and Petro-Chemicals

## **Agri-Business**

Seeds & Fertilizers, Food  
Processing, Animal Resource  
Development, Fisheries

# MAJOR ORGANISATIONS



PEPSICO



# INVESTMENT OPPORTUNITIES



## Ready Industrial Infrastructure

- 200+ Industrial Parks/Estates;20,000 acres land
- Scheme to promote Greenfield parks;10 upcoming parks on 670 acres land
- Textile Park:6 Existing and 7 Upcoming
- Gems & Jewelry Parks :2 Existing and 1 Upcoming
- Upcoming State Design Centre in association with Dessault Syatemes
- Mega Seafood Park, Kharagpur – INR 4 Bn
- The Kolkata Financial & Legal Hub ~ INR 3500 Cr
- Upcoming Industrial Park -Howrah, Haldia, Haringhata & Raghunathpur

## Existing Industrial Parks

Chemical	Integrated Chemical Park, Howrah
	Poly Park, Howrah
	Food Park, Howrah
Food Processing	Food Park, Malda
Textiles	Paridhan-Garment Park, kolkata
	IT Park, Howrah
Information Technology	IT Park, Siliguri
	Manikanchan, Salt Lake, Kolkata
Gems & Jewelry	Gems & Jewelry Park, Howrah

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# ИНВЕСТИРУЙТЕ В ШТАТ ОДИША



Government of Odisha



INVEST INDIA



РОССИЯ  
PLUS

# ПРЕИМУЩЕСТВО ОДИША 10 ДОВОДОВ В ПОЛЬЗУ ИНВЕСТИЦИЙ



Government of Odisha



## **№1 Эффективное и стабильное правительство**

Главный министр штата Одиша, находящийся у власти более 18 лет, признан 'Идеальным Главным Министром' и удостоен награды «Лучший Управляющий» Индии

## **№2 Штат-лидер в области освоения инвестиций**

Штат с лучшими показателями по освоению инвестиций в Индии, входит в первую тройку штатов Индии по привлечению инвестиций в промышленность

## **№3 Сильные стороны России - основные сектора штата Одиша**

**Специальная политика и инфраструктура для направлений:**  
Пищевая промышленность, вторичные отрасли металлургического сектора, химическая и нефтехимическая промышленность, производство пластмасс, и т.д.

## **№4 Промышленное развитие идет вслед за инфраструктурой**

Связь с внутренними районами обеспечивает дорожная и железнодорожная сеть, а также торговое сообщение, включая Порт Парадип (2<sup>й</sup> по грузопропускной способности и объемам грузоперевозок)

## **№5 Богатый ресурсами штат с выходом к морю**

Добыча полезных ископаемых приносит свыше 4,8 млрд долларов США – 11,1% от общей стоимости добычи полезных ископаемых в Индии

## **№6 "Квалифицированы в Одиша" – единственная программа в стране**

178 404 технических специалистов ежегодно выпускаются из 956 учебных заведений

## **№7 Лидер в области реформ, нацеленных на легкость ведения бизнеса**

GO SWIFT - Первый в своем роде портал, позволяющий получить все необходимые документы и разрешения на конкретный срок для 15 департаментов, и GO PLUS – индустриальный земельный банк с соответствующими ГИС-картами, на 124 000 акров

## **№8 Выгодная стоимость ведения бизнеса**

Конкурентоспособная стоимость складывается из самого низкого промышленного тарифа на электроэнергию, отраслевой заработной платы и индекса потребительских цен в Индии

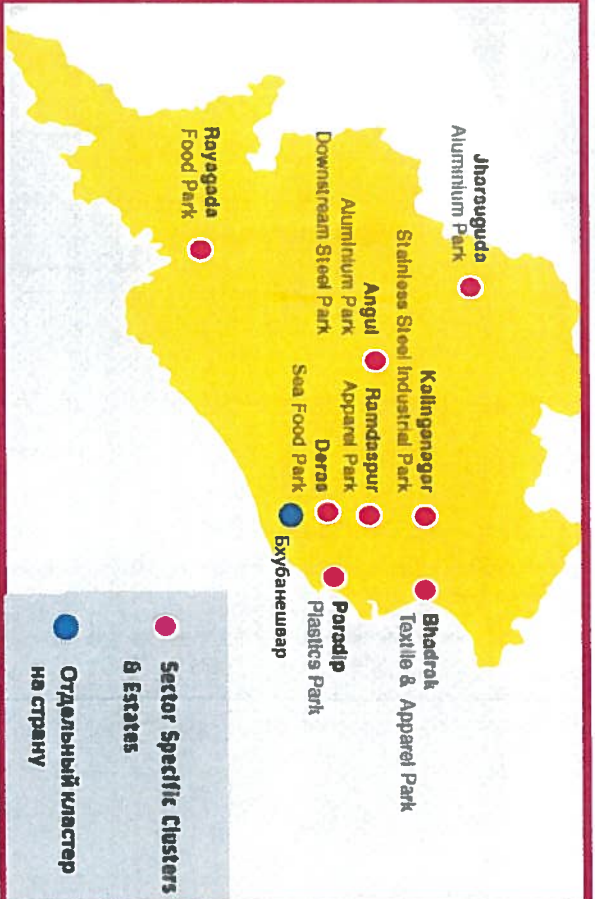
## **№9 Специальные отраслевые кластеры и индустриальные парки**

106 индустриальных парков и узкоотраслевых кластеров эксплуатируются на освоенной промышленной территории в 10 000 акров

## **№10 Прекрасное место для жизни и развития бизнеса**

Бхубанешвар занял 1-е место среди 97 индийских городов в конкурсе на звание Умного города, а также вошел в топ-20 умных городов мира (Индекс качества Глобальный Умный Город - 2017)

# ПРОМЫШЛЕННАЯ ИНФРАСТРУКТУРА ГОТОВА К ПРИЕМУ НОВЫХ ПРОЕКТОВ



Под отдельный кластер для каждой страны выделяется 600+ акров земли, поблизости от столицы штата; предлагается привлекательная схема развития «частного промышленного кластера»



## ОСНОВНЫЕ СЕКТОРА



INVEST INDIA



РОССИЯ PLUS

### ВТОРИЧНЫЕ ОТРАСЛИ МЕТАЛЛУРГИЧЕСКОГО СЕКТОРА



- Хаб полезных ископаемых Индии (99% хромита, 59% бокситов, 51% месторождений железной руды Индии)
- Крупнейший производитель алюминия, стали и нержавеющей стали
- Национальная инвестиционная промышленная зона, Калинингагар - хаб сталелитейной промышленности Ю.-В. Азии
- Алюминиевый парк, Ангул - От литья до фабричной продукции

### ХИМИЧЕСКОЕ, НЕФТЕХИМИЧЕСКОЕ ПРОИЗВОДСТВО, ПЛАСТМАССЫ



- Один из 4 Инвестиционных регионов нефтяного, химического и нефтехимического сектора (РСРІР) в Индии – закреплен за портом Парадип
- 15 млн.тонн/год - Indian Oil Corporation Limited выступает в качестве основного арендатора, обязательный объем сырья для нефтехимического производства.

### ШВЕЙНАЯ ПРОМЫШЛЕННОСТЬ



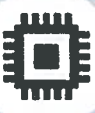
- Лидер по доступности квалифицированной и профессиональной рабочей силы для сектора
- Специальные парки швейной промышленности в городах Рамдаспур и Чхатабар
- Особая политика предусмотрена для сектора швейной промышленности, предлагаются выгодные системы поощрения бизнеса

### ПИЩЕВАЯ ПРОМЫШЛЕННОСТЬ, ВКЛЮЧАЯ ПРОИЗВОДСТВО МОРЕПРОДУКТОВ



- Богатые сельскохозяйственные ресурсы, 10 климатических зон сельского хозяйства
- Один из крупнейших производителей риса, овощей, морепродуктов, и т.д.
- Крупные объекты пищевой промышленности в городах Райгата и Кхурда; Специальный Центр по производству морепродуктов неподалеку от Бхубанешвара
- Присутствие гигантов пищевой промышленности, включая ТС, Indo Nissin, Sosa-Sola, Britannia, Parle Agro и т.д.

### ПРОИЗВОДСТВО ЭЛЕКТРОНИКИ



- Специальный Кластер производства электроники неподалеку от столицы Штата
- Уникальный пакет Специальная схема поощрений для поддержки производителей электроники
- Хаб IT-технологий в Восточной Индии

### ТУРИЗМ



- Протяженность береговой линии составляет 480 км
- Бхубанешвар – 'Индийский Город Храмов' (в городе насчитывается более 700 древних памятников)
- Озеро Чилика, крупнейшее соленое озеро в Азии

# ОСНОВНЫЕ ОРГАНИЗАЦИИ



**TATA STEEL**

Крупная сталепромышленная компания с рыночной капитализацией 10,9 млрд долларов США



Мировой лидер в сфере производства напитков с рыночной капитализацией 190 млрд долларов США



Государственная аэрокосмическая и оборонная компания, с производственным объектом (включая Сухой) в г. Коранпур



Крупная сталепромышленная компания с рыночной капитализацией 11,3 млрд долларов США



Мультиотраслевой конгломерат, ведущий множество проектов в штате. Рыночная капитализация 50,5 млрд долларов США



Одна из основных горнодобывающих компаний с рыночной капитализацией 18,4 млрд долларов США



Крупнейший производитель первичного алюминия в Азии с рыночной капитализацией 7,8 млрд долларов США



Доля рынка пищевой промышленности составляет 38%, рыночная капитализация 9 млрд долларов США



Крупнейшая нефтегазовая компания Индии с рыночной капитализацией 29,4 млрд долларов США



Крупная государственная алюминиевая компания с рыночной капитализацией 2 млрд долларов США



Один из крупнейших конгломератов и оператор частного порта с рыночной капитализацией 22,5 млрд долларов США



Один из основных производителей цемента с рыночной капитализацией 4,7 млрд долларов США



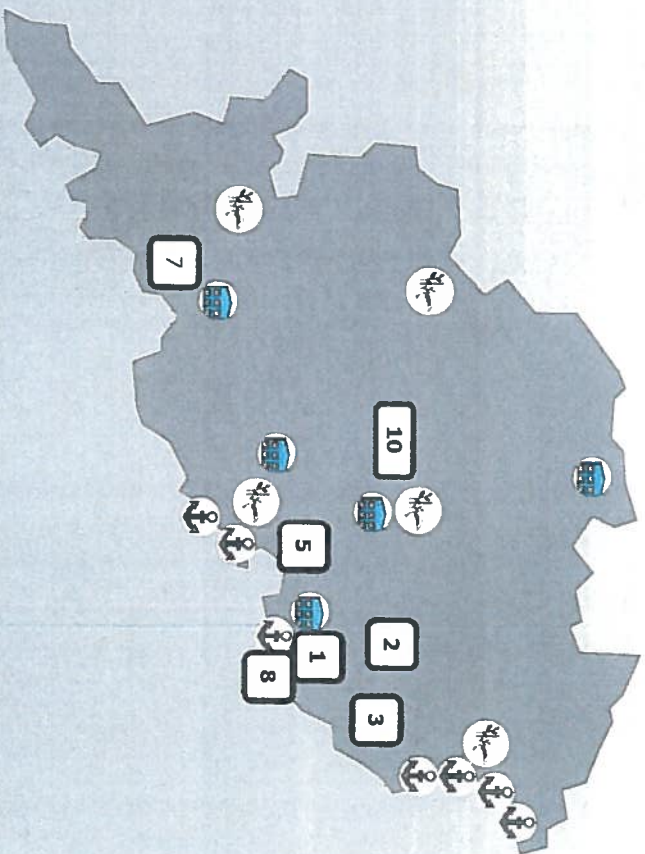
Сандеип Чоуда  
Генеральный директор  
Департамент промышленности  
Телефон: 91-674-2536649  
email: [india-od@nic.in](mailto:india-od@nic.in)



# ИНВЕСТИЦИОННЫЕ ВОЗМОЖНОСТИ



№	Название проекта	Сектор
1	Инвестиционный регион нефтяного, химического и нефтехимического сектора (РСRIK), Парадип	Химия и нефтехимия
2	Национальная инвестиционная промышленная зона, Калинганатар	Вторичные отрасли металлургического сектора
3	Торговая производственная зона в порту Дхамра	Мультиотраслевое производство
4	Порты в различных городах: Бихитрапур, Бахабалпур, Чандипур, Инчудди, Палур, Балихарачанди, Вахуда	Транспорт / Логистика
5	Производство электроники Кластер в г. Вхубанешвар	Производство электроники
6	Развитие мультимодального логистического парка в городах Парадип, Ангул, Руркела, Муннигуда, Ганджам	Логистика и склады
7	MITP Фуд-парк в г. Райгатада	Пищевая промышленность
8	Парк пластмасс Парадип	Химия и нефтехимия
9	Развитие крупных и средних центров пищевой промышленности в городах Ганджам, Калаханди, Дхенканал, Баласор, Барпаларх	Пищевая промышленность
10	Алюминиевый парк, г. Ангул	Вторичные отрасли металлургического сектора





**ANDHRA PRADESH**  
India's Sunrise State



# India's Sunrise State



8<sup>th</sup>  
largest State of India

1<sup>st</sup>  
Rank in Ease of  
Doing Business  
(2016)

USD 109 bn GSDP  
in FY 16-17

14 ports  
being developed (6 exist)

11.61%  
growth rate, higher  
than the national  
average

24X7

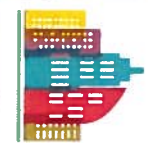


uninterrupted power  
supply commitment

13%  
of India's coastline,  
a gateway to the East



12 airports  
being developed (6 exist)



Amaravati  
flagship greenfield  
capital



USD 1,516 bn.  
targeted cumulative  
investments



# India's Gateway to the East

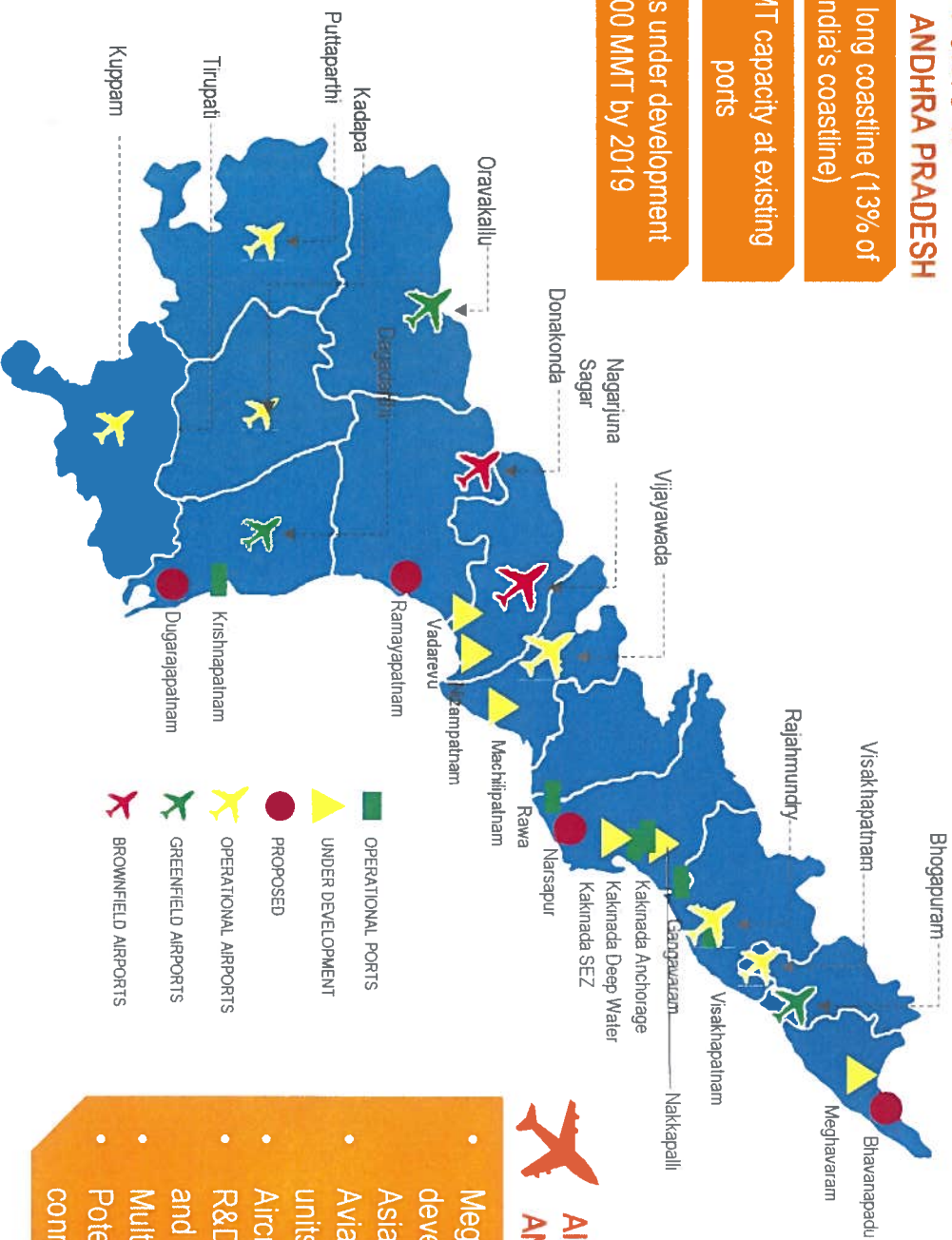


## PORTS IN ANDHRA PRADESH

974 km long coastline (13% of India's coastline)

58 MMT capacity at existing ports

6 ports under development 200 MMT by 2019



## AIRPORTS IN ANDHRA PRADESH

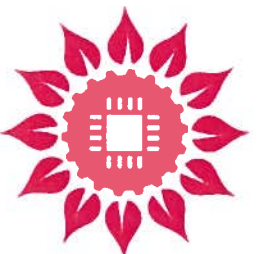
- Mega Aerotropolis to be developed as India's gateway to Asia Pacific, on 2,200 HA land
- Aviation linked manufacturing units
- Aircraft MRO facility
- R&D centre, Aviation education and training facility
- Multi-modal logistics centre
- Potential hub for "super connector" airlines



# CORE FOCUS SECTORS



**AUTOMOBILES AND  
AUTOCOMPONENTS**



**IT AND ELECTRONICS  
MANUFACTURING**



**FOOD  
PROCESSING**



**PHARMACEUTICALS AND  
BIOTECHNOLOGY**



# AUTOMOBILES AND AUTO COMPONENTS

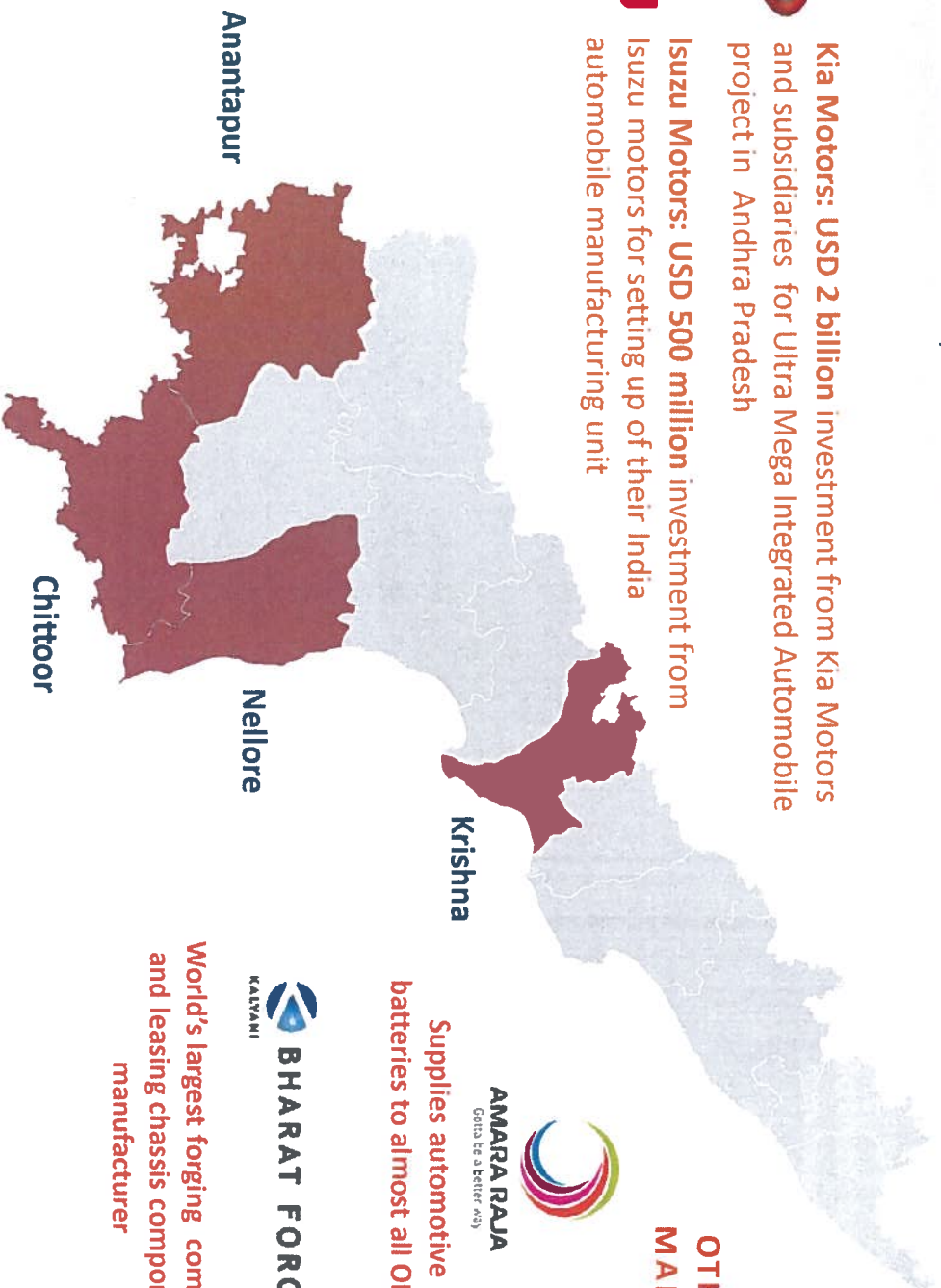
India's largest auto entrants in the last two years have invested in Andhra Pradesh



**Kia Motors: USD 2 billion** investment from Kia Motors and subsidiaries for Ultra Mega Integrated Automobile project in Andhra Pradesh

## ISUZU

**Isuzu Motors: USD 500 million** investment from Isuzu motors for setting up of their India automobile manufacturing unit



## OTHER KEY AUTO MANUFACTURERS



**AMARA RAJA**  
*Go to be a better way*

Supplies automotive batteries to almost all OEMs



**Hero**

World's largest manufacturer of 2-wheelers



**BHARAT FORGE**

World's largest forging company and leasing chassis component manufacturer



**APOLLO TYRES**

Amongst top 3 tyre manufacturers in India



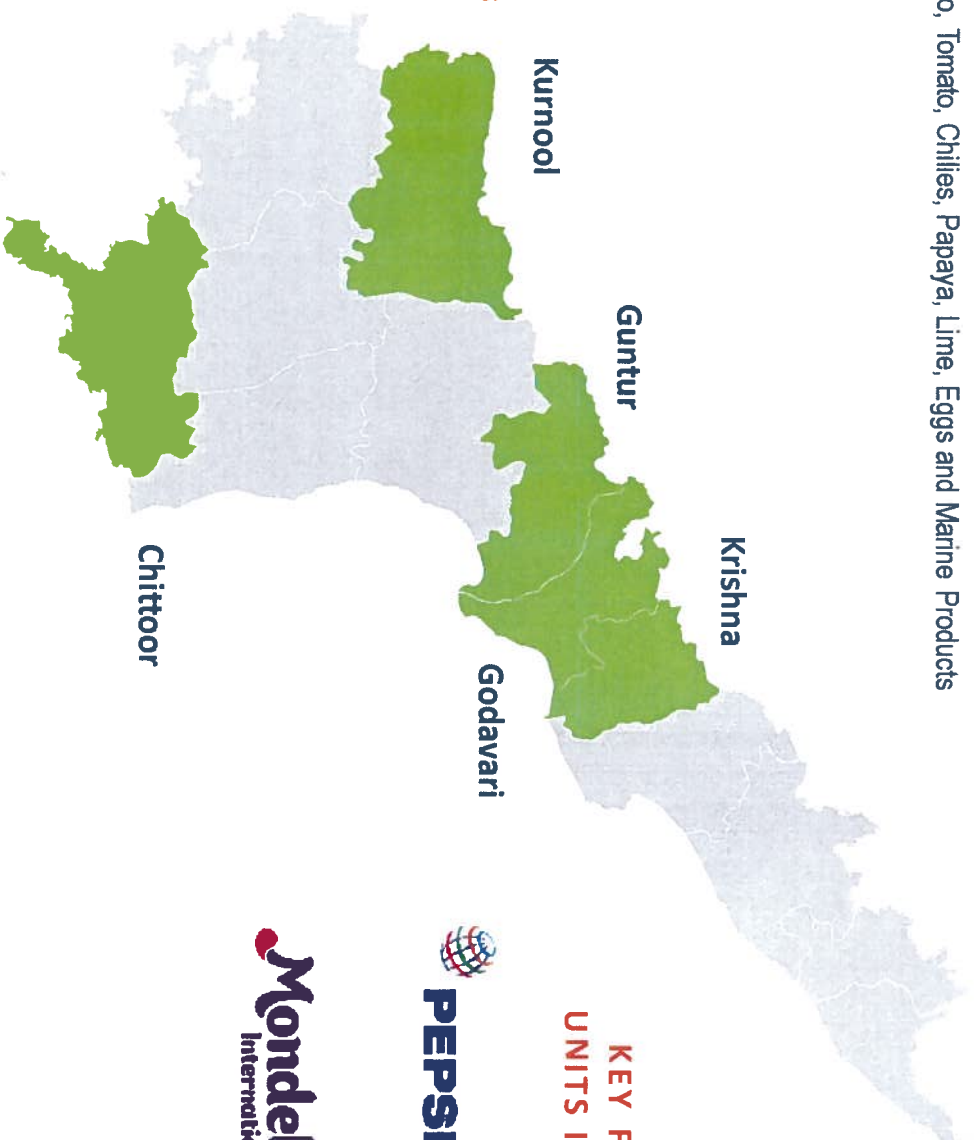
**EDB**  
ANDHRA PRADESH  
ECONOMIC  
DEVELOPMENT  
BOARD



# FOOD PROCESSING

India's largest producer of Mango, Tomato, Chilies, Papaya, Lime, Eggs and Marine Products

- ❑ Over 3000+ Food Processing units
- ❑ 2 Mega Food Parks
- ❑ Multiple Agri Export Zones & Cold Chain Facilities



KEY FOOD PROCESSING  
UNITS IN ANDHRA PRADESH



**PEPSICO**



# IT AND ELECTRONICS MANUFACTURING

IT Investment Region Corridors Developed at Strategic Locations in India are in Andhra Pradesh

KEY ELECTRONICS UNITS  
IN ANDHRA PRADESH

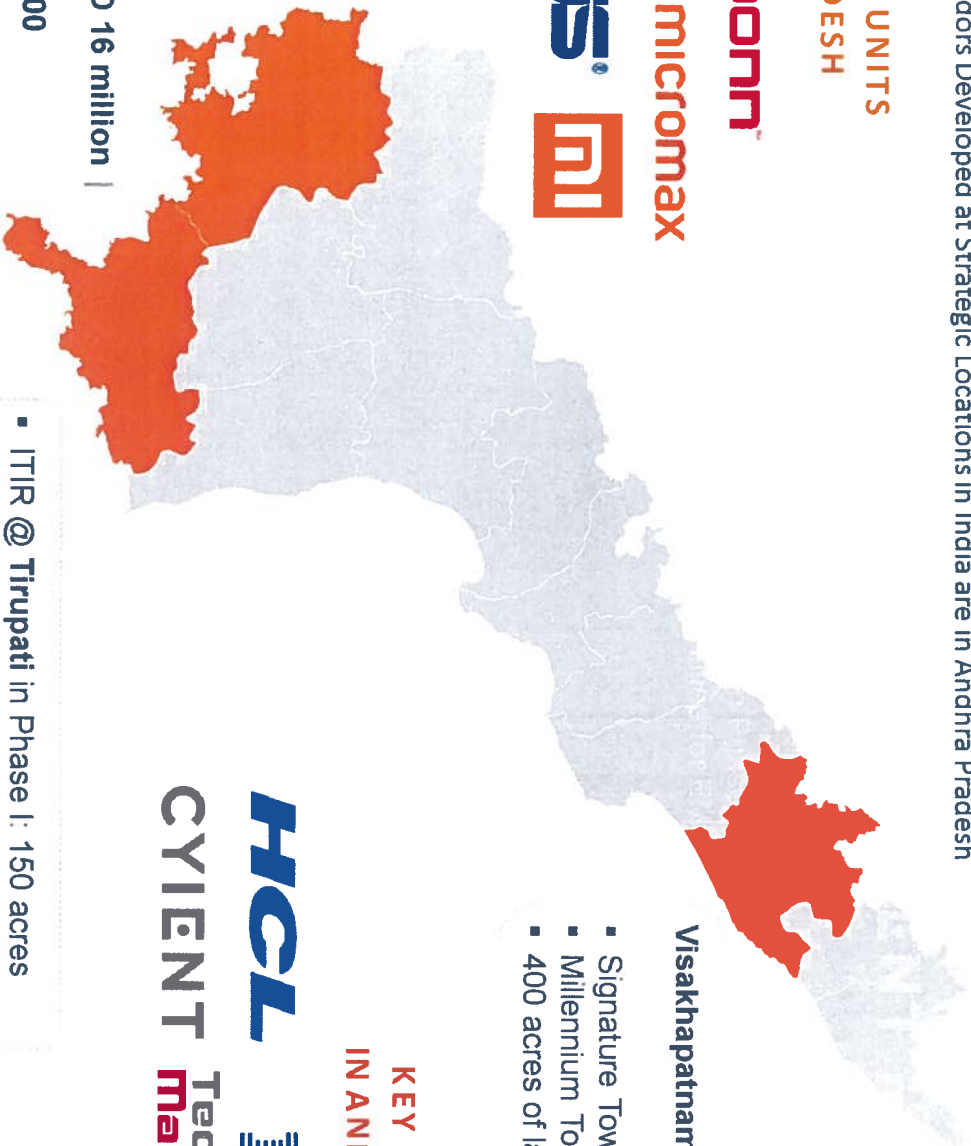
**LAVA** Karbonn™

**GIONEE**  micromax

**CELIKON** **ASUS** 

Mobiles

Anantapur as an Electronics manufacturing and IT Hub: Close to 1000 acres identified



**FOXCONN**  
UNIT AT SRICITY



USD 16 million |

2,000

Visakhapatnam

- Signature Towers (1 million sq. ft.)
- Millennium Towers (300,00 sq. ft.)
- 400 acres of land identified for IT park Layout

KEY IT/ITES UNITS  
IN ANDHRA PRADESH

**HCL**



**CYIENT**

Tech  
**Mahindra**



Applying Thought



- ITIR @ Tirupati in Phase I: 150 acres
- 450 acres identified for EMCs in Chittoor



ANDHRA PRADESH  
EXPORT DEVELOPMENT  
BOARD

# PHARMACEUTICALS

Among top 3 States in Pharmaceutical Exports

- Home to around 200 total units, 38 WHO approved units, 20 USFDA approved Pharmaceutical units
- Base for Global companies with Large base of small and medium enterprises
- Four Mega Clusters for API/Formulations/Fermentation /Bio Pharma/Veterinary



## LEADING PHARMACEUTICAL COMPANIES PRESENT IN THE STATE





ANDHRA PRADESH  
India's Sunrise State



Thank You





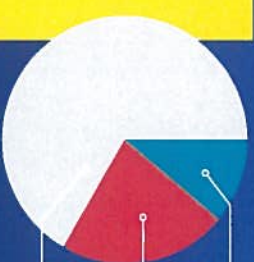
# INVEST IN KARNATAKA



# KARNATAKA

- ▶ **Located in South India**, bordered by the Arabian Sea, and the states of Goa, Maharashtra, Telangana, Andhra Pradesh, Tamil Nadu and Kerala
- ▶ Consisting of **30 districts**
- ▶ **USD 189 billion** GSDP
- ▶ **USD 50 billion** in total exports

- ▶ Leader in attracting investment intentions in 2016 and 2017
- ▶ 400 out of Fortune 500 companies have outsourced operations in the state
- ▶ No. 2 in the country to attract FDI investments
- ▶ No. 4 largest skilled workforce in the country
- ▶ Among top 15 start up ecosystems of the world
- ▶ 32% share in India's manufacturing sector investment



11% Agriculture and Allied  
22% Manufacturing  
66% Services



**61,095** Population

**CENSUS 2017**

**38.7%** Urban Population

**973** females per 1000 females

**75.40%** Literacy Rate

**1.92 lakh sq. kms** area

**15.6%** decadal growth of population between 2001- 2011

# INFRASTRUCTURE



**Only State to have 2 industrial corridors**

- ▶ CBIC (Chennai-Bengaluru Industrial Corridor)
- ▶ BMEC (Bengaluru-Mumbai Economic Corridor)

- ▶ 2.4 lakh kms of continuing road length
- ▶ Presence of 13 major National Highways
- ▶ 9th major port in India- New Mangalore Port with deep inner harbour linkages in the western coast
- ▶ Airports at Bengaluru & Mangaluru, Mysore, Belagavi & Hubballi
- ▶ Minor Ports proposed at Shivamogga, Kalburgi, Hassan & Ballari
- ▶ Regional Connectivity Scheme: 19 Airports identified, MOU signed with MOCA and AAI
- ▶ ICDS at Whitefield, Bengaluru in South and Desur Belagavi in North; ICD at Belagola under implementation
- ▶ Aerospace SEZ near BIAL Bengaluru

**AEROSPACE:** Hi-tech Defense and Aerospace Park, Aerospace SEZ, Greenfield Airports, MRO Centres

**AUTOMOBILE:** 1 industrial valve cluster, 2 auto clusters, 1 auto component cluster, and multiple manufacturing hubs

**AGRI AND FOOD PROCESSING:** 20 approved clusters, 6 food parks, 4 technology parks, 182 scientific storage godowns, 87 facilities for e-trading

**BIOTECH & PHARMA:** Animal, Agri, Marine Biotech Park, Bio-Innovation Centres, Pharma Parks



**Details** **2016-17** **2017-18**  
(Apr. to Nov.) (Apr. to Nov.)

Imports(MT)	511,428	615,297
Exports (MT)	8,64,598	1,07,569

BIAL		New Mangalore Port Trust	
Details	Financial Year 2016 - 2017	Financial Year 2015 - 2016	Growth
Cargo (MT)	319,344	291,920	9.4%



# FOCUS SECTORS



## AEROSPACE & DEFENCE



- 65% of country's aerospace investments
- Produces quarter of India's aircraft and spacecraft
- Vibrant MSME supply chain for OEMs
- Centre for Excellence, Aerospace SEZ, Hi-tech Defence & Aerospace Park



## AUTO, AUTO COMPONENTS & ELECTRICAL VEHICLES

- No. 4 in automobile production in the country
- 8.5% of the national output by production quantity
- Home to 7 major OEMs and more than 50 auto component manufacturers
- First state to have an EV implementation roadmap

## BIOTECHNOLOGY, PHARMA AND MEDICAL DEVICES



- Home to over 60% of country's Biotech companies
- Contributes to around 1/3rd of the BT exports of the country
- State accounts for 54% of India's Biotech Workforce

# FOCUS SECTORS



## INNOVATION AND MANUFACTURING START UPS



- Biggest Start-up destination
- 1300+ start-ups account for more than 40% of overall funding as on 2016
- Envisaged growth of 20,000 new start-ups, including 6,000 product start-ups by 2020



## TEXTILES AND APPAREL

- Garment Capital of India contributing to 20% of national garment production by quantity, 15% of export earnings, and 14% of industrial production by quantity
- 9 handloom clusters, Dedicated Apparel zones, Textile SEZ
- Leading market for technical textiles

## AGRI AND FOOD PROCESSING



- 20% CAGR sector growth, exports growing at 22% CAGR
- First state to introduce online trading on agro- markets
- Over 65% of the state's geographical area is under agriculture, and employs 60% of state's population
- 24% CAGR in production and 30% CAGR in exports of fisheries

# MAJOR ORGANISATIONS



INVEST KARNATAKA

INVEST INDIA

РОССИЯ PLUS

**Honeywell**  
**AIRBUS**  
**BOEING**  
**wipro**  
**Mahindra AEROSPACE**  
**भारत एलेक्ट्रॉनिक्स**  
**DRDO**  
**भारत डायनेमिक्स**  
**ISRO**  
**रोहिणी मिशन**  
**BRL**

**TVS**  
**AISIN**  
**TOYOTA**  
**महिनद्री**  
**Continental**  
**BIL FORCE**  
**DELPHI**  
**BOSCH**  
**JK TYRE**

**SUN**   
**Himalaya**  
**Biocon**  
**Astrazeneca**  
**JUBILANT**  
**ADVINTUS**  
**CIPLA**  
**strand**  
**Mylan**

**AEROSPACE AND DEFENCE**  
**AEQUUS**  
**UTC Aerospace Systems**  
**THALES**  
**BAE SYSTEMS**  
**DRDO**

**COMPONENTS AND ELECTRIC VEHICLES**  
**AISIN**  
**TOYOTA**  
**महिनद्री**  
**Continental**  
**BIL FORCE**  
**DELPHI**  
**BOSCH**  
**JK TYRE**

**PHARMACEUTICALS AND MEDICAL DEVICES**  
**SUN**  
**Himalaya**  
**Biocon**  
**Astrazeneca**  
**JUBILANT**  
**ADVINTUS**  
**CIPLA**  
**strand**  
**Mylan**

**INNOVATION AND MANUFACTURING START UPS**  
**AXIO**  
**MASEEH**  
**MTC**  
**DECCAN AEROSPACE**  
**SYNAPSE design**  
**JATAKAKKI Agency**  
**ATHER**  
**Uncanny Vision**  
**PACHIRA**

**TEXTILES AND APPAREL**  
**KARNAVA**  
**gokaldas exports ltd.**  
**neha group**  
**Himmat Singhka**  
**AVINID**  
**Mason's Silk**  
**Rada Textiles**  
**PRECOT MERIDIAN**  
**ADITYA BIRLA**  
**MADURA F&L**  
**ETCO**  
**SCOTT'S**  
**BREL**  
**RISHI F&B**

**AGRI AND FOOD PROCESSING**  
**MTR**  
**Nestle**  
**BRITANNIA**  
**PEPSI**  
**KIS**  
**ITL Limited**  
**Cargill**  
**PRIMINT**  
**NISSIN**  
**etel**  
**TATA GLOBAL BEVERAGES**

# INVESTMENT OPPORTUNITIES



## AEROSPACE AND DEFENCE

- ▶ Establishment and Strengthening of Infrastructure
- ▶ Augmenting capacity for Research, Design and Development for defence products
- ▶ Encouraging synergistic sectors like civil aerospace and internal security
- ▶ Collaborations and investments in emerging technologies
- ▶ Focus on skill development
- ▶ Establish MRO facilities

## BIOTECHNOLOGY, PHARMA AND MEDICAL DEVICES

- ▶ Greenfield and Brownfield projects, Labs and Pharma Parks
- ▶ Bio Entrepreneurship and Startups Environment in Karnataka
- ▶ Creation of Research Environment and scaling and commercialization of medicine market
- ▶ Bridging the Skill Gap requirements of the Industry
- ▶ Strengthening Landscape for Medical Devices
- ▶ Drug Discovery, Drug Design and Novel Approaches in Karnataka

## AUTO, AUTO COMPONENTS & ELECTRICAL VEHICLES

- ▶ Establish electric mobility in the state
- ▶ Manufacture sheet metal units
- ▶ Development of EV ecosystem focusing to cater cities of tomorrow
- ▶ Vehicle Telematics and Connected Vehicles
- ▶ Technology adoption through additive manufacturing (AM) processes and other innovations

# INVESTMENT OPPORTUNITIES



## AGRI AND FOOD PROCESSING

- ▶ Agri- Infrastructure
- ▶ Processing of Perishable Agriculture Raw Materials
- ▶ Global Standards in Production, Packaging and Delivery
- ▶ Reduction of Agricultural Produce Wastage
- ▶ Growth of organic sector
- ▶ Processed Food Sector

## TEXTILES AND APPAREL

- ▶ Innovative solutions to preserve textile heritage
- ▶ Handlooms as a sustainable economy in fashion
- ▶ Wastewater Management in Textile Manufacturing
- ▶ Development of Vertical Garment Park
- ▶ Man made Fiber (MMF)
- ▶ Training in Textile and Textile Engineering

## INNOVATION AND MANUFACTURING START-UPS

- ▶ Newer areas of funding for start-ups
- ▶ Ecosystem creation for high tech start- ups in Karnataka
- ▶ Technological Innovations in healthcare and Medtech
- ▶ Increasing scope of Artificial Intelligence in entrepreneurship and start-up development

# LIFESTYLE AND ENTERTAINMENT



Rich culture and heritage, including Yakshagana dance form and a high theatre presence

40+ five star hotels in the state, such as Taj Group of Hotels, Hyatt, etc.



Popular tourism destination including UNESCO Heritage Sites, attracting tourists from across the world

Varied regional cuisine with specialties such as Mysore Pak, Kori Gassi which are popular worldwide



Known for excellent healthcare facilities and holistic health options

20 shopping malls in the state offering a wide variety of world renowned brands

Golf clubs, counties, resorts in the state, and a variety of sports and fitness clubs in towns and cities

- ▶ One of the most **developed and affordable cities** in the country
- ▶ **Handicrafts and shopping destination** with 24 silk emporiums, 6 Handicraft emporiums and 8 shopping malls in Bengaluru
- ▶ **Garden City of India**

## BENGALURU

# KARNATAKA – KEY DIFFERENTIATORS AS INVESTMENT DESTINATION

- ▶ **Strategic Location**
- ▶ **Infrastructure**
- ▶ **Industrial Advancement**
- ▶ **Policy Climate**
- ▶ **Human Resource**
- ▶ **Quality of Life**



## **Invest Karnataka Forum**

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Invest Karnataka Forum  
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No.49, Race Course Road, Bengaluru 560  
001, India  
Email: [ceo@investkarnataka.co.in](mailto:ceo@investkarnataka.co.in)  
Website: [www.investkarnataka.co.in](http://www.investkarnataka.co.in)

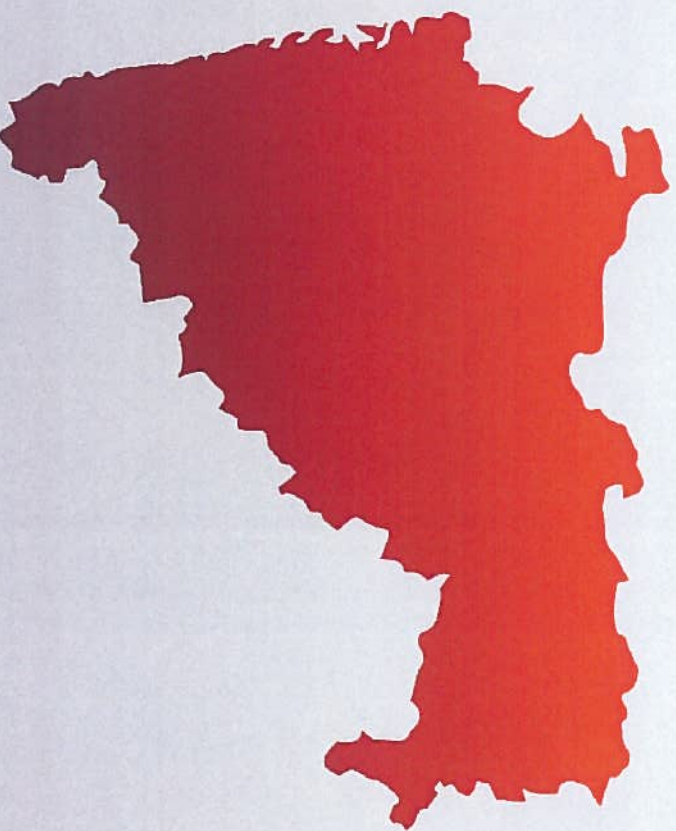
# INVEST IN MAHARASHTRA





# ABOUT THE STATE

- The erstwhile rulers of the state established a public-oriented and efficient administration, excellent law and order situation and prompted knowledge and skills.
- Mumbai emerged as the financial and trading hub around 200 years ago.
- Well developed infrastructure, abundant natural resources, connectivity to all major areas, skilled manpower and quality education make Maharashtra an ideal destination for setting up of new industries.
- The other advantages of Maharashtra are mentioned as below:
  - Specialized institutes
  - Single Window clearance
  - 30% of the total FDI inflow in India (Cumulative for 10 years)
  - ~50% of the total FDI inflow in India in last fiscal
  - 'Financial' and 'Trade' capital of India
  - Large number of diverse industries
  - Dedicated investor facilitation cell
  - Abundant natural resources
  - Well developed infrastructure
  - Progressive Government
  - Strategically located



# MAJOR INDUSTRIES



## Auto & Auto Component

Maharashtra's Auto Sector has one of the highest industrial output in the nation.

- A. It is one of the fastest growing and sunrise sector in India
- B. In FY 2016-17, Automobile sector contributed 2.3% to the GDP
- C. The Indian auto component industry is expected to touch US\$ 115billion by FY 2020-21
- D. Maharashtra accounts for approximately 35.1% of the country's output of automobile by value.

## Defence



- The annual growth rates of real GSDP and sectoral GSVVA for Maharashtra's Defence sector for the year 2016-17 was 9.7%
- Net value added at basic prices by industry of origin, Net Domestic Product at marketing prices and Net National Income at current prices for Defence Sector (including Public Administration and other services) for the 2015-16 was Rs. 6,27,904 crore
- Maharashtra's draft Aerospace & defence policy is in place targeting to attract investment work USD 2 billion in the next 5 years



## Electronic System Design & Manufacturing (ESDM)

- Maharashtra has identified ESDM as a sector of focus and decided to set up 3 brownfield EMC's at Pune, Aurangabad and Navi Mumbai with common facilities for production, R&D, test and measurement, prototyping calibration and funding support.
- Maharashtra occupied a significant share of 30.49% of the industrial output of India's machinery, computer, electronics, optical products and equipment manufacturing sector in 2012-13
- Targeted expansion of ESDM sector to cross USD 2billion, through 2020 in Maharashtra.

# MAJOR INDUSTRIES



## Gems & Jewellery

- Mumbai in Maharashtra accounts for as high as 58.2% of port wise exports of Gems & Jewellery from India during 2015-16
- Similarly the SEEPZ SEZ in Mumbai is a major export hub for Gold Jewellery accounting for as high as 47.4% of total Gold Jewellery export.



## Food Processing

- Food Processing Industries (FPI) sector in Maharashtra has a high share of about 13% in Indian food processing, and overall growth rate of 12%
- FPI (along with Agriculture) contributed to ~15% of GSDP
- Food processing sector in Maharashtra has seen cumulative investments to the tune of US\$ 162.7 mn, through 173 FDI approved proposals between 1991-2012
- The state is home to the wine industry with ~90% of the wine industry in the country located in Maharashtra.
- The state has 8.12% of total registered factories in the Food processing sector (2013-14)



## IT-ITES

- Maharashtra has been one of the leading states in this sector accounting for more than 20 percent of country's software export.
- During 2016-17, Maharashtra Industrial Development Corporation (MIDC), CIDCO and Software Technology Park of India cumulatively developed 37 public IT parks and approved 472 IT parks. Of the total 487 IT parks, 170 parks are already operations with and overall investment of US\$ 586. 4million and US\$ 1589.85 million has been proposed for the remaining 317 IT park projects that are in the processing phase.

# MAJOR INDUSTRIES



## Chemical

- The state houses ~16% of the total number of chemical factories and ~17% of production in India.
- There are several dedicated chemical zones in the state that provide necessary infrastructure such as the chemical zones located at Mumbai/Thane, and TTC are popular.
- Maharashtra is one of the leading states in India in Chemical and Petrochemical production.



## Pharmaceutical

- The state has the highest number of US FDA approved plants in India and highest number of pharma units despite tax holidays granted by other states and houses the country's leading pharma companies
- 499 projects have been commissioned under the pharmaceuticals sector Maharashtra. These projects are worth Rs. 4386 Crore. ( Aug. 1991-Nov. 2016)
- Maharashtra received USD 4573million FDI equity inflow for drugs and Pharmaceutical for the period Jan. 2000 to Dec. 2015. This accounts for 33.91% of the total FDI inflows for drugs and Pharmaceuticals.
- 859 projects under pharmaceutical sector have been approved from August 1991 to Nov. 2016. These projects are worth Rs. 16080 crore.



## Textile

- From August 1991 to November 2016, 958 projects under the textile sector have been commissioned. These projects are worth Rs. 17169 Crore.
- The Government is planning 9 textile parks in the state. The textile park at Amravati has over 30 units operational.
- Maharashtra is the largest cotton producer in India with the largest area under cultivation for cotton, that is, 3827 thousand hectares during 2015-16.
- The state produced 8.9 million bales of cotton in 2016-17

# MAJOR ORGANISATIONS



# MAJOR ORGANISATIONS



Audi



Skoda



Fiat



Tata Motors



Bajaj



Foton



Volkswagen



Mercedes Benz



General Motors

**DAIMLERCHRYSLER**

Daimler Chrysler



Mahindra



Bosch

**BOSCH**



Good Year



Piaggio



Force Motors

**HYUNDAI**  
HEAVY INDUSTRIES CO.LTD.

Hyundai



Ashok Leyland

**CEAT**

Ceat



Cummins



Mutherson Sumi  
Systems Ltd



Balkrishna Industries  
Ltd.



Brakes India Ltd.



Kirloskar



Endurance  
Technologies



John Deere  
Equipment



Kinetic  
Engineering



Wheels India



Lucas TVS



Subros



Gabriel India



Lumax



Minda



Spicer India

# INVESTMENT OPPORTUNITIES

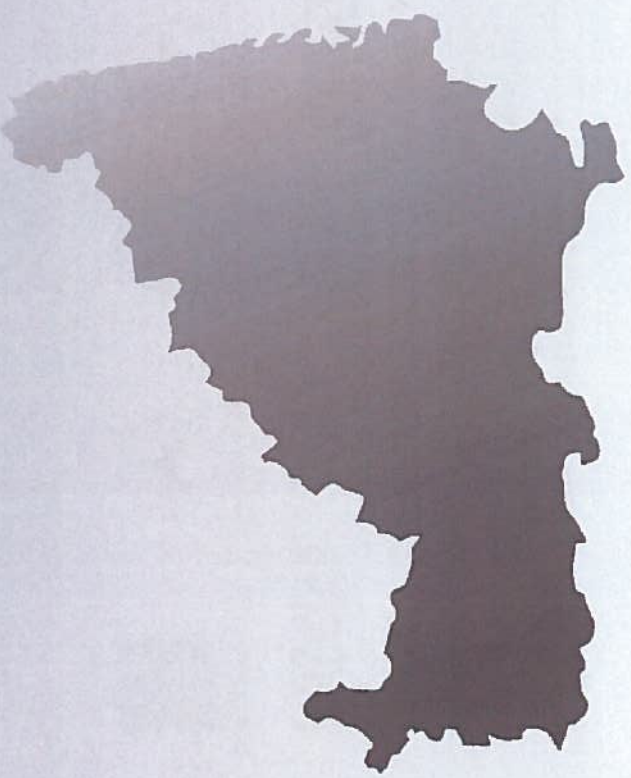


## A. Infrastructure

- Infrastructure projects worth USD 100 billion. All major cities to be converted into Smart City.
- Nagpur being developed as the logistic hub of India
- MIDC to invest over USD 2 billion in upkeep and upgrading industrial infrastructure. Additional acquisition of 68000 hc of land.

## B. Promotional of Emerging Sectors

- State has in place promotional policies for Logistics sector through integrated Logistics Park, Defence and Aerospace policy to promote indigenous manufacture of defence products and leverage India's potential in aerospace



# INVESTMENT OPPORTUNITIES

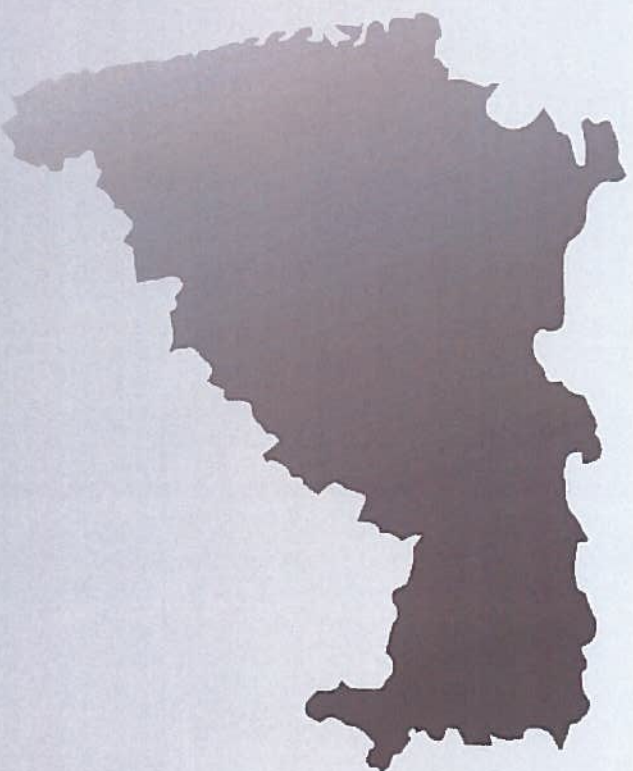


## C. Skill Development

- Maharashtra Government has set a vision of equipping 45 million persons with employable skill by the year 2022.

## D. Business Opportunities

- Participation in infrastructure projects including affordable housing, developing logistics infrastructure, integrated industrial areas and IT townships.
- Manufacturing projects in electric vehicle sector, defence and aerospace , electronic hardware and FAB, textile specially garmenting, food processing, biotechnology, IT/ITES and renewable energy sectors.
- Testing and certification laboratories, world-class R&D centres, Innovation centres etc.





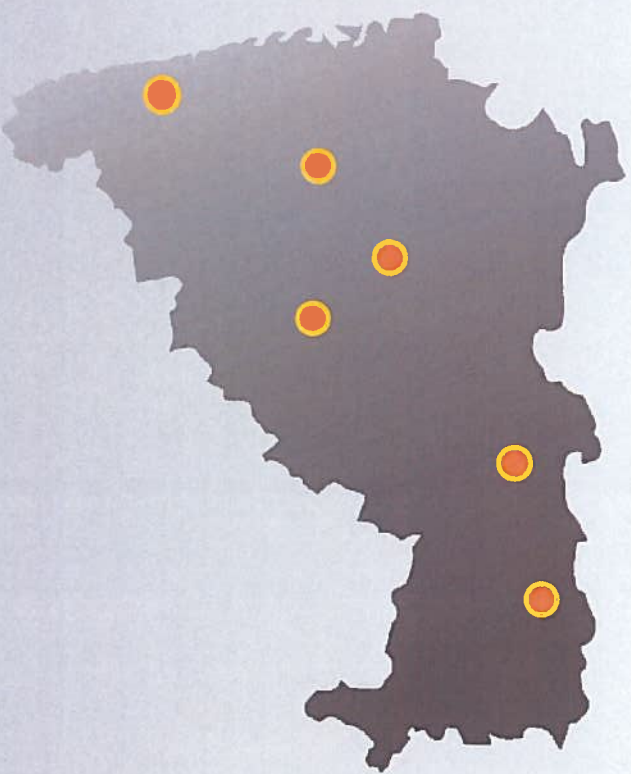
# INVESTMENT OPPORTUNITIES

## E. Manufacturing

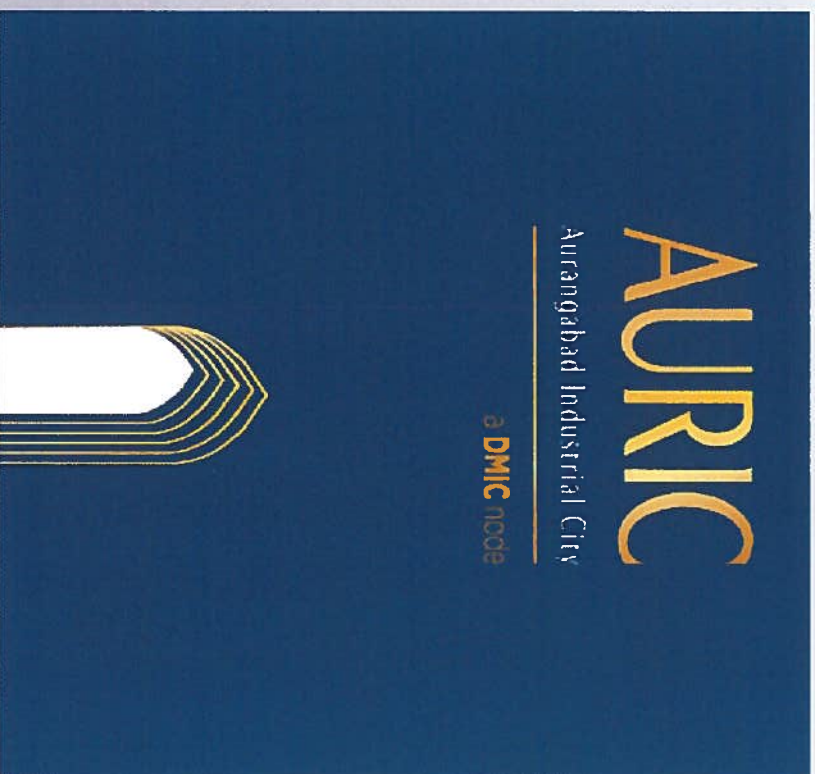
World class infrastructure for industries with 290 industrial areas spread over 0.1 million hectares of land. Dedicated infrastructure at specific industrial parks for sectors like Heavy engineering, Manufacturing, Defence, Floriculture, IT & ITes, Bio-technology, Grape processing, Chemicals, Gems & Jewellery, Textiles & Food-processing, SEZs etc.

Some of the prominent industrial township in the State:

- Chakan Industrial Area (Pune)
- AURIC (Aurangabad)
- SUPA-Parner (Nashik)
- Nandgaon Peth Industrial Area (Amravati)
- Lote-Parshuram Industrial Area (Ratnagiri)
- Butibori Industrial Area (Nagpur)



# Aurangabad Industrial City (AURIC)



- Part of DMIC initiative – A smart industrial city developed along the dedicated Freight Corridor from Delhi to Mumbai
- One stop Shop: Under the umbrella of AURIC. Govt. incentives through single window clearances
- A world class industrial city with well-connected transport system. Railway siding facility. 10 mins from international airport, 40 km from JNPT's Jalna dry port.
- AURIC assures 24\*7 reliable and cost effective power supply
- ICT enable smart city
- AITL a special planning authority





# Thank You!



**Mr. Gajanan Patil,**  
**GM-Marketing, MIDC &**  
**Jt Managing Director, AURIC**  
**Mumbai**

Mob. 8879698241

Email: [gmmarketing@midcindia.org](mailto:gmmarketing@midcindia.org)

# INVEST IN TELANGANA



INVEST INDIA



# ABOUT THE STATE

Telangana is the youngest State (29th) in the Union of India.

Capital: Hyderabad

Area: 1,12,077 Sq Km (larger than S. Korea)

Population: 35 Million (more than Canada)

Urban population: 38.9% of population

GSDP (2016-17): \$ 100.15 Billion

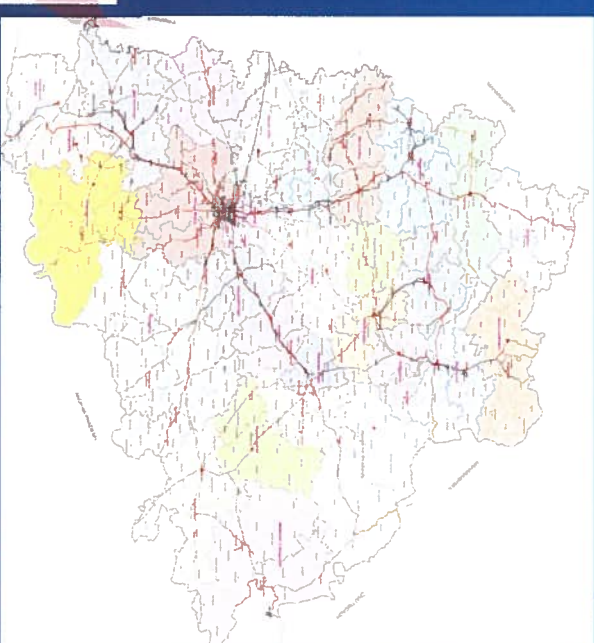
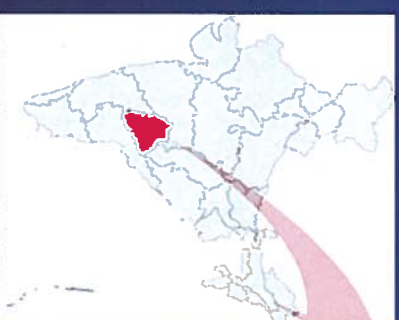
Growth % : 13.7%

Per Capita Income: \$ 2421

Revenue Surplus State

Districts: 31

Households: 10 Million





# ABOUT THE STATE



## BEST REFORMS

Telangana ranked 1<sup>st</sup> in  
Ease of Doing Business  
Reforms 2015-16



## ECONOMIC GROWTH

Increased from 6.43% to  
13.7 % since formation



## REVENUE SURPLUS

Budget for a record 3<sup>rd</sup> time  
– high financial discipline  
maintained by State  
Government



## E-TRANSACTIONS

Telangana achieved 1<sup>st</sup> rank  
in India in cashless  
transactions



## HIGH PER CAPITA INCOME

Rs 1,58,360 in 2016-17  
which is higher than  
national average of Rs  
1,03,818



## BEST POLICY

Industry friendly policy –  
TS-iPASS



## AWARDS

Telangana chosen as  
'Promising State of the  
Year' by CNBC-TV18



## MANUFACTURING SECTOR

Growth from 5.85% in  
2014-15 to current growth  
of 9.50%

# MAJOR INDUSTRIES



## IT & ITES



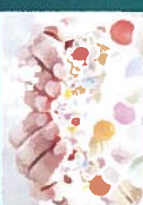
- IT hub Presence of more than 1200 IT companies
- T-Hub India's largest Incubator
- Second largest IT exporter in India
- Has large ecosystem of software, hardware, finance, banking, insurance companies

## AERO SPACE & DEFENCE



Telangana being the hub for national level defence research organisations like DRDO, DMRL, RCI, BDL, MIDHANI, ECL, IICT, ANURAG, DLRL has a very good base for SME in engineering and metal working. And private players like RUAG, Pilatus, Lockheed Martin,

## PHARMACEUTICALS



- India's Bulk Drug Capital with ~ 700 manufacturing units, producing 1/3rd of India's drugs
- 20% of world's vaccines are produced in Hyderabad; Producing bulk drug formulation

## TEXTILES



Telangana is known for its production of long staple cotton, with an annual production of about 60 lakh bales. The state has about 49,000 power looms and 17,000 handlooms and produces world famous artistic weaves such as Pochampally Ikat, Gadwal Sarees and Warangal Durries

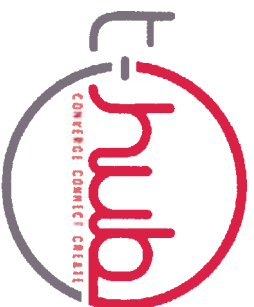
# MAJOR ORGANISATIONS

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# MAJOR IT INITIATIVES



**T FIBER**  
TELANGANA FIBER GRID



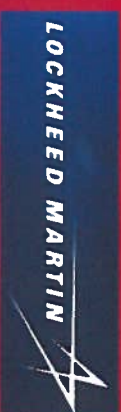
Ideate. Implement. Inspire



**T WORKS**



# MAJOR ORGANISATIONS



# INVESTMENT OPPORTUNITIES



INVEST INDIA

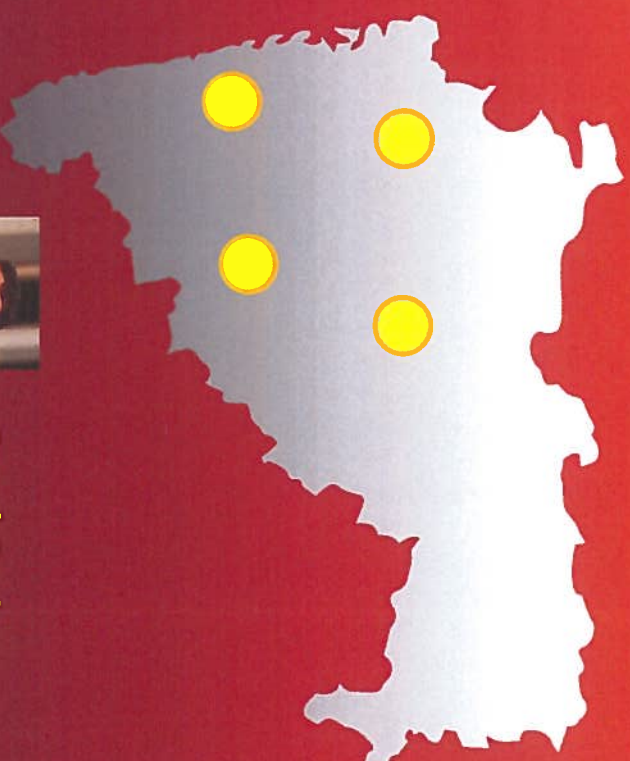
РОССИЯ PLUS

**Name of the Project**      **Sector of the Project**      **Size of the Project**  
**Pharma City Industrialisation**      **27,000 Crores**

**Name of the Project**      **Sector of the Project**      **Size of the Project**  
**Hyderabad Metro Phase -2**      **Transportation**      **20,000 Crores**

**Name of the Project**      **Sector of the Project**      **Size of the Project**  
**Transit Oriented Growth Corridors**      **Infrastructure**      **13,998 Crores**

**Name of the Project**      **Sector of the Project**      **Size of the Project**  
**Dry Ports**      **Logistics**      **2100 Crores**



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